

**Amendment-3 to "RFP 26/2020-21 dated 04/01/2021 for Supply, Installation, Implementation, Roll Out, Operations and Maintenance of Security Orchestration, Automation, and Response Solution in Canara Bank"**

**It is decided to amend the following in respect of the above RFP:**

**a. Bid Schedule (Serial No. 9 & 10, Page no. 2):**

Description	Existing details	Amended details
	Date, Time and Venue	Date, Time and Venue
Last Date and Time for Submission of Bids	<b><u>09/02/2021, Tuesday</u></b> upto 3.00 PM Venue: Canara Bank, First Floor, DIT Wing, HO (Annex), Naveen Complex, 14 M G Road, Bengaluru 560001.	<b><u>16/02/2021, Tuesday</u></b> upto 3.00 PM Venue: Canara Bank, First Floor, DIT Wing, HO (Annex), Naveen Complex, 14 M G Road, Bengaluru 560001.
Date, Time & Venue for opening of Part A- Conformity to Eligibility Criteria.	<b><u>09/02/2021, Tuesday</u></b> at 3:30 PM Venue: Canara Bank, Second Floor, Conference Hall, DIT Wing-HO (Annex), Naveen Complex, 14 M G Road, Bengaluru 560001.	<b><u>16/02/2021, Tuesday</u></b> at 3:30 PM Venue: Canara Bank, Second Floor, Conference Hall, DIT Wing-HO (Annex), Naveen Complex, 14 M G Road, Bengaluru 560001.

Sl. No.	Page No.	Section/ Annexure/ Appendix of the RFP	Clause No.	Existing	Amended
b.	23	Section C	DELIVERABLES & SERVICE LEVEL AGREEMENTS (SLAS)	15. Escrow arrangement during Contract period:	This RFP Clause stands deleted.
c.	25	Section D	BID PROCESS	Section D (BID PROCESS)	<b><u>Amended Section D (BID PROCESS) is attached as Annexure.</u></b>
d.	54 to 56	Annexure-14	Bill of Material	Bill of Material	<b><u>Amended Annexure-14 (Bill of Material) is attached as Annexure.</u></b>

**e. Amended Clause No.6 under Section C-DELIVERABLES & SERVICE LEVEL AGREEMENTS (SLAS) (Payment terms - Page no.18 & 19) of the RFP:**

**6. Payment Terms**

The following terms of payment shall be applicable to this contract and will be released after execution of Contract Agreement:

- 6.1. Payment schedule for Required Hardware for Security Orchestration, Automation, and Response Solution with required OS, Database License and other Licenses will be as under:

Sl. No.	Payment Stage	% of Payment
1.	Delivery of Required Hardware for Security Orchestration, Automation, and Response Solution with required OS, Database License and other Licenses as per clause 1.2.1	40% of the Invoice Value of these Hardware for Security Orchestration, Automation, and Response Solution with required OS, Database License and other Licenses
2.	Installation, Configuration, Integration and Commissioning of Hardware Appliance/Items (including OS Database License and other Licenses) as per clause 1.3.1	50% of the Invoice Value of these Hardware for Security Orchestration, Automation, and Response Solution with required OS, Database License and other Licenses
3.	After Completion of Warranty Period (i.e. three year). Warranty period will start from the date of acceptance of solution by the Bank.	10% of the Invoice Value of these Hardware for Security Orchestration, Automation, and Response Solution with required OS, Database License and other Licenses Or On submission of BG equivalent to warranty payment.
4.	AMC for Required Hardware for Security Orchestration, Automation, and Response Solution with required OS, Database License and other Licenses	Quarterly in Arrears.

6.2. Payment schedule for Security Orchestration, Automation, and Response Solution will be as under:

Sl. No.	Payment Stage	% of Payment
1.	Delivery of Security Orchestration, Automation, and Response Solution as per clause 1.2.2	40% of the Invoice Value of Security Orchestration, Automation, and Response Solution.
2.	Installation, Configuration, Integration and Commissioning of Security Orchestration, Automation, and Response Solution as per clause 1.3.2	<u>50% of the Invoice Value of Security Orchestration, Automation, and Response Solution.</u>
3.	After Completion of Warranty Period (i.e. three year). Warranty period will start from the date of acceptance of solution by the Bank.	10% of the Invoice Value of Security Orchestration, Automation, and Response Solution Or On submission of BG equivalent to warranty payment.
4.	ATS for Security Orchestration, Automation, and Response Solution	Quarterly in Arrears

6.3. Payment schedule for Implementation will be as under:

Sl. No.	Payment Stage	% of Payment
a.	One time Development, Implementation and Customization Charges	100% of the Implementation charges will be paid on the Completion of implementation and acceptance by the Bank.

6.4. Please note that Originals of invoices (plus One Copy) reflecting GST, GSTIN, State Code, HSN Code, State Name, Taxes & Duties, Proof of delivery duly signed by Bank officials of the respective Branch/office and Manufacturer's / Supplier's Warranty Certificate should be submitted while claiming payment in respect of orders placed.

6.5. The vendor has to submit installation report/Sign off report duly signed by the Bank officials of the respective Branch/offices in originals while claiming payment. The invoice and installation report should contain the product serial number of the items supplied.

6.6. Bank will not pay any amount in advance.

7.1. The payments will be released through NEFT / RTGS after deducting the applicable LD/Penalty, TDS if any, centrally by Head Office at Bengaluru and the Selected Bidder has to provide necessary Bank Details like Account No., Bank's Name with Branch, IFSC Code etc.

All the other Instructions and Terms & Conditions of the above RFP remain unchanged.  
Please take note of the above Amendments while submitting your response to the subject RFP.

Date: 08/02/2021

Place: Bengaluru

  
Deputy General Manager



**AMENDED SECTION D - BID PROCESS**

1.	Clarification to RFP & Pre-Bid queries	9.	Software Version
2.	Pre-Bid Meeting	10.	Documentation
3.	Amendment to Bidding Document	11.	Cost & Currency
4.	Bid System Offer	12.	Erasures or Alterations
5.	Preparation of Bids (Not Applicable)	13.	Assumptions/Presumptions/Modification
6.	Tender Fee	14.	Submission of Bids (Not Applicable)
7.	Earnest Money Deposit (EMD)/Bank Guarantee In Lieu Of EMD	15.	Bid opening
8.	Make & Models	16.	Submission of Bids Through E-Tendering Portal:

The above mentioned clauses except Preparation of Bids and Submission of Bids are part and parcel of the RFP. Bidders are requested to refer at the following website for the above mentioned clauses [https://www.canarabank.com/User\\_page.aspx?othlink=5](https://www.canarabank.com/User_page.aspx?othlink=5). The following clauses are part and parcel of the RFP in place of Preparation of Bids and Submission of Bids.

Now, bidders have the provision to remit Tender Fee and Earnest Money Deposit through online mode to below mentioned account for this RFP:

**Account Name** : DIT Procurement  
**Account No** : 0792201002351  
**IFSC Code** : CNRB0000792

Bidders are requested to clearly mention the Name of the Firm with RFP No. in the Narration field.

**16. Submission of Bids Through E-Tendering Portal:**

**16.1. E-Tendering:** This Tender will follow E-Tendering process [e-bids] which will be conducted by Banks' authorized E-Tendering Vendor M/s e-Procurement Technologies Ltd., [abcProcure] through their Website as per details given below:

**16.1.1.** Submission of Conformity to Eligibility Criteria, Technical Bid & Commercial Bid by the Bidder.

**16.1.2.** Opening of Conformity to Eligibility Criteria, Technical Bid & Commercial Bid by the Bank.

**16.1.3.** Clarification, if any, sought by the Bank.

**16.1.4.** On-line evaluation by the Bank.

**16.1.5.** On-Line Reverse Auction.

Representative of Bidders will be given training for e-Tendering portal access by M/s e-Procurement Technologies Ltd., [abcProcure].

The response to the present tender will be submitted by way of three stage bidding process "Conformity to Eligibility Criteria, Technical bid & Commercial bid". Bidders need to submit all three bids through online mode at Bank's e-Tendering portal <https://canarabank.abcpocure.com>. Physical submission of Bids will not be accepted.

**16.2. Rules for Web Portal Access:**

- 16.2.1. Bidder should be in possession of Class II or Class III Digital Certificate in the name of company/bidder with capability of signing and encryption for participating in the e-tender. Bidders may use Digital Certificates issued in the name of individuals upon submission of authorization certificate from the company for the same to the e-tendering service provider and prior approval from Bank officials. Bidders are advised to verify their digital certificates with the service provider at least two days before due date of submission and confirm back to Bank.
- 16.2.2. E-Tendering will be conducted on a specific web portal as detailed in Bid Schedule of this RFP meant for this purpose with the help of the Service Provider identified by the Bank as detailed in above clause 16.1.
- 16.2.3. Bidders will participate in E-Tendering event from their own office/place of their choice. Internet connectivity/browser settings and other paraphernalia requirements shall have to be ensured by Bidder themselves.
- 16.2.4. In the event of failure of their internet connectivity (due to any reason whatsoever it may be) either the service provider or Bank is not responsible.
- 16.2.5. In order to ward-off such contingent situation, Bidders are advised to make all the necessary arrangements/alternatives such as back-up power supply, connectivity whatever required so that they are able to circumvent such situation and still be able to participate in the E-Tendering Auction (if Applicable) successfully.
- 16.2.6. However, the Bidders are requested to not to wait till the last moment to quote their bids to avoid any such complex situations.
- 16.2.7. Failure of power at the premises of bidders during the E-Tendering cannot be the cause for not participating in the E-Tendering.
- 16.2.8. On account of this, the time for the E-Tendering cannot be extended and Bank is not responsible for such eventualities.
- 16.2.9. Bank and/or Service Provider will not have any liability to Bidders for any interruption or delay in access to site of E-Tendering irrespective of the cause.
- 16.2.10. Bank's e-tendering website will not allow any bids to be submitted after the deadline for submission of bids. In the event of the specified date and time for the submission of bids, being declared a holiday for



the bank, e-tendering website will receive the bids upto the appointed time on the next working day. Extension / advancement of submission date and time will be at the sole discretion of the Bank.

- 16.2.11. However, during the submission of bid, if any bidder faces technical issues and was unable to submit the bid, in such case the Bank reserves its right to grant extension for bid submission by verifying the merits of the case and after checking necessary details from Service Provider.

**16.3. Information for Online Participation**

- 16.3.1. Bidders who wish to participate in online tenders will have to register with the website (<https://canarabank.abcprocure.com>) through the "New user Registration" link provided on the home page. Bidder will create login id & password on their own in registration process.

**16.3.2. FACILITIES PROVIDED TO REGISTERED BIDDERS/ VENDORS BY THE SERVICE PROVIDER M/S e-Procurement Technologies Ltd:**

The following facilities shall be provided to the registered bidders/ vendors for participating in the e-tendering process.

- 16.3.2.1. Digital Signature Certificate issued by approved certifying authority.

- 16.3.2.2. Hardware token to store the Digital Signature.

- 16.3.2.3. Training to the Vendor/Contractor for participating in the bids through e-tendering Website.

- 16.3.2.4. 24x7, 365 days call center support/ email/ phone/ fax/ chat / mobile etc. in all possible medium.

- 16.3.2.5. Registration with the e-tendering website.

- 16.3.2.6. Bidders/Vendors/Contractors shall be permitted to participate in any other e-tender on the service provider's website for any other organization to whom the services are being provided.

- 16.3.2.7. User Manual/ Training Kit to the Vendor/ Contractor.

- 16.3.2.8. Any no. of users of Vendor/ Contractor organization can take training on the e-tendering system.

- 16.3.3. Bidders who wish to participate in this tender need to procure Digital Signature Certificate as per Information Technology Act-2000 using that they can digitally sign their electronic bids. Bidders can procure the same from any or the CCA approved certifying agencies, or they may contact e-Procurement Technologies Ltd. at below mentioned address and they will assist them in procuring the same. Bidders who already have a valid Digital Signature Certificate need not procure the same. In case bidders need any clarification regarding online participation, they can contact,

e-Procurement Technologies Ltd. (abc Procure)

Corporate Office:

B-705 Wall Street-2, Opp-Orient Club,

Nr.Gujarat College, Ellis Bridge, Ahmedabad.

Tel: +91-079-40016802 - 882

Fax: +91-079-40016816/876

Cell: +91-9374519754,+91-9377988119

Email: [support@abcprocure.com](mailto:support@abcprocure.com) ; Website:

<http://www.abcprocure.com>

- 16.3.4. Bidders who wish to participate in e-Tender need to fill data in predefined forms of RFP, Technical, Price bid available in respective tender only.
- 16.3.5. Bidder should upload all the copies of relevant documents without fail in support of their bid and as per the instructions given in tender documents.
- 16.3.6. After filling data in predefined forms bidders need to click on final submission link to submit their encrypted bid.
- 16.4. Bidders satisfying the RFP Clauses, Specific terms and conditions and General terms and conditions specified in this RFP and ready to provide the said IT Assets and Vendor Management Solution for Canara Bank in conformity with Technical Specifications and models stipulated in Annexure-7, may submit their bid through Bank's e-tendering service provider website <https://canarabank.abcprocure.com> on or before the timeline stipulated in Bid Schedule. Refer above clause 16.3.3 for E-Tendering Service pre requisite for bid submission. Bids submitted by any other means other than bid submission in e-tendering website will not be accepted by the Bank.

**16.5. Submission of Documents:**

In addition to uploading the documents in the e-tendering portal, Bidder should also submit the following in a sealed cover to the address notified in the Bid Schedule on or before the due date mentioned in Bid Schedule.

16.5.1. Demand Draft/Details of Online payment towards cost of Tender Fee.

16.5.2. Demand Draft /Details of Online payment/Bank Guarantee in lieu of EMD towards EMD.

16.5.3. Pre-Contract Integrity Pact as per Appendix-I.

16.5.4. Acknowledgement issued by e-tendering system for having received the bid through e-tendering system (By Email or Hard copy).

In case the above documents are not submitted on or before the due date mentioned in Bid Schedule, the bid will be rejected even if the copies of documents are uploaded in the Bank's e-tendering service provider website.



**16.6. Part A- Conformity to Eligibility Criteria:**

- 16.6.1. Before submitting the bid, the bidders should ensure that they confirm to the eligibility criteria as stated in Annexure-2 of this RFP. Only after satisfying themselves of the eligibility, the Offer should be submitted.
- 16.6.2. The Conformity to Eligibility Criteria as per Annexure-2 among others must contain Demand Draft towards the Tender Fee as per the Clause 6 and EMD/ Bank Guarantee in lieu of EMD as per Appendix-F of this document.
- 16.6.3. The Conformity to Eligibility Criteria should be complete in all respects and contain all information sought for, as per Appendix-A.
- 16.6.4. After ensuring the above, it shall be submitted in the Bank's e-tendering service provider website.

**16.7. Part B-Technical Proposal:**

- 16.7.1. Technical Proposal should be submitted as per the format in Appendix-B. Relevant technical details and documentation should be provided along with Technical Proposal.
- 16.7.2. It is mandatory to provide the technical details of the Solution required by the bank in the exact format of Annexure-7 of this tender.
- 16.7.3. The offer may not be evaluated and may be rejected by the Bank without any further reference in case of non-adherence to the format or partial submission of technical information as per the format given in the offer.
- 16.7.4. If any part of the technical specification offered by the bidder is different from the specifications sought in our RFP, the bidder has to substantiate the same in detail the reason for their quoting a different specification than what is sought for, like higher version or non-availability of the specifications quoted by us, invariably to process the technical offer.
- 16.7.5. The Bank shall not allow / permit changes in the technical specifications once it is submitted.
- 16.7.6. The relevant product information, brand, and model number offered, printed product brochure, technical specification sheets etc. should be submitted along with the Offer. Failure to submit this information along with the offer may result in disqualification.
- 16.7.7. The Technical Proposal should be complete in all respects and contain all information sought for, as per Appendix-B. The Part B-Technical Proposal should be complete and should cover all products and services.
- 16.7.8. After ensuring the above, it shall be submitted in the Bank's e-tendering service provider website.



**16.8. Part C-Commercial Bid:**

- 16.8.1. Bill of Material shall be submitted as per Annexure-14 and other terms and conditions of RFP on prices. The Bill of Material should give all relevant price information as per Annexure-14. Any deviations from the Bill of Material / non submission of prices as per the format shall make the bid liable for rejection.
- 16.8.2. Bidder must take care in filling price information in the Commercial Offer, to ensure that there are no typographical or arithmetic errors. All fields must be filled up correctly.
- 16.8.3. Any change in the Bill of Material format may render the bid liable for rejection. The Commercial Bids that are incomplete or conditional are liable to be rejected.
- 16.8.4. The Bidder should indicate the individual taxes, and its applicable rate along with the estimated tax amounts to be paid by the Bank.
- 16.8.5. After ensuring the above, it shall be submitted in the Bank's e-tendering service provider website.

**16.9. The following officials will facilitate in bid related queries.**

First Official	Alternate Official
<b>Mr. Prabhakar Nayak</b> Senior Manager Canara Bank Procurement Group, DIT Wing, First Floor, Naveen Complex, 14 M G Road, Bengaluru - 560 001. Tel - 080 25590070	<b>Mr. M Nagendra Kumar</b> Divisional Manager Canara Bank Procurement Group, DIT Wing, First Floor, Naveen Complex, 14 M G Road, Bengaluru - 560 001. Tel - 080 25590832



**Amended Annexure- 14**  
**Bill of Material**

**SUB: RFP for Supply, Installation, Implementation, Roll Out, Operations and Maintenance of Security Orchestration, Automation, and Response Solution.**

**Ref: RFP 26/2020-21 dated 04/01/2021**

**Notes**

1. These details should be on the letterhead of Bidder and each & every page should be signed by an Authorized Signatory with Name and Seal of the Company.
2. Please be guided by RFP terms, subsequent amendments and replies to pre-bid queries (if any) while quoting.
3. Do not change the structure of the format nor add any extra items.
4. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.

**Table -A**

**Price details for Hardware/Software for implementing Security Orchestration, Automation, and Response Solution in Canara Bank**

[Amount in Indian Rupees]

Sl. No.	Requirement Details		Unit Price with Three years Comprehensive onsite warranty and support (Excl. of Tax)	4 <sup>th</sup> year AMC/ATS Charge (Excl. of tax)	5 <sup>th</sup> year AMC/ATS Charge (Excl. of tax)	Unit Price with Three Year Comprehensive Onsite Warranty and Two Years AMC/ATS after Warranty period (Excl. of tax)	Quantity	Total Cost with Three Year Comprehensive Onsite Warranty and Two Years AMC/ATS after Warranty period (Excl. of tax)	Tax for Column F		Total Cost with Three Year Comprehensive Onsite Warranty and Two Years AMC/ATS after Warranty period (Incl. of tax)
			A	B	C	D = A+B+C	E	F = D*E	G = % of tax	H = Tax Amt	I = F+H
1.	Hardware/Appliance including OS for DC	App Server									
		Web Server									
		Data base Server									
		Any other (add more rows of required)									
2.	Hardware/Appliance including OS for DR	App Server									
		Web Server									
		Data base Server									
		Any other (add more rows of required)									
3.	Cost of Database Licenses (In case proposed database is Oracle then, Database cost to be indicated as Zero)										
4.	Any other Software/ Licenses										
5.	One time Implementation										

Charges									
6.	Total Cost of Ownership for Five years contract period (Sum of column I of rows 1,2,3,4 and 5)								

**Table -B**

**Price details of Security Orchestration, Automation, and Response Software**

[Amount in Indian Rupees]

Sl. No.	Requirement Details	Unit Price with Three years Comprehensive onsite warranty and support (Excl. of Tax)	4 <sup>th</sup> year AMC/ATS Charge (Excl. of tax)	5 <sup>th</sup> year AMC/ATS Charge (Excl. of tax)	Unit Price with Three Year Comprehensive Onsite Warranty and Two Years AMC/ATS after Warranty period (Excl. of tax)	No. of Licenses	Total Cost with Three Year Comprehensive Onsite Warranty and Two Years AMC/ATS after Warranty period (Excl. of tax)	Tax for Column F		Total Cost with Three Year Comprehensive Onsite Warranty and Two Years AMC/ATS after Warranty period (Incl. of tax)
		A	B	C	D= A+B+C	E	F= D*E	G= % of tax	H= Tax Amt	I= F+H
1.	Licenses for Security Orchestration, Automation, and Response Solution as per Annexure-7 & Annexure-8.					2*				

\* Bank can procure any number of licenses during the contract period at the same price.

**Table-C**

**Cost for any additional requirements additional customization / enhancement**

[Amount in Indian Rupees]

Description	Charges Per Man day [Excl. of Tax]	Tax %	Tax Value	Charges Per Man day [Incl. of Tax]	No. of man days#	Total Cost [Incl. of Tax]
	a	b	c	d=(a+c)	f	g=(dxf)
Cost for any additional requirements additional customization/ enhancement					50	

# Number of man days mentioned above is indicative only. However, the no. of man days may vary from time to time in total. The price quoted shall be fixed for the entire contract period.



**Table -D**  
**Charges for Onsite Resources**

[Amount in Indian Rupees]

Sl. No.	Requirement Details	Charges for one resource Per month [Excl. of taxes]	No. of Months	No. of Resource	Charges for One resource for 60 months [Excl. of taxes]	Tax for Column D		Charges for One resources for 60 Months [Incl. of taxes]
		a	b	c	d=a*b*c	e %tax	f Tax Amt.	g=d+f
1.	Cost of Onsite Resources at Bangalore for SOAR Solution from go-live date		60	1				

Note: Bidder has to deploy atleast one resource in one shift on all days of the week. In case of additional requirement of resources, the same should be provided with same cost and terms & conditions. The price quoted shall be fixed for the entire contract period.

**Table-E**  
**Total Cost for 5 Years Contract Period**

[Amount in Indian Rupees]

Sl. No.	Details	Total Cost of Ownership [inclusive of tax]
A	Total Cost for Hardware/Software for implementing Security Orchestration, Automation, and Response Solution in Canara Bank as per Table-A [Total of Column I]	
B	Total cost of Security Orchestration, Automation, and Response Software as per Table-B [Column I]	
C	Total Cost for any additional requirements additional customization / enhancement as per Table-C [Column g]	
D	Total Charges for Onsite Resources as per Table-D [Column g]	
E	Total Cost of Ownership [Sum of row A, B, C and D of Table-E]	

**Undertaking**

- Bill of material is submitted on the letter head and is signed by an Authorized Signatory with Name and Seal of the Company.
- We confirm that we have gone through RFP clauses, subsequent amendments and replies to pre-bid queries (if any) and abide by the same.
- We have not changed the structure of the format nor added any extra items. We note that any such alternation will lead to rejection of Bid.
- We agree that no counter condition/assumption in response to commercial bid will be accepted by the Bank. Bank has a right to reject such bid.
- We are agreeable to the payment schedule as per "Payment Terms" of the RFP.

Date

Signature with seal

Name :

Designation :

